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**CONTACT:**

Tina Nickerson

**Siemens Solar**

(805) 388-6519

[tina.nickerson@solar.siemens.com](mailto:tina.nickerson@solar.siemens.com)

Anita Giani

Siemens Corporation

(408) 492-6917

[anita.giani@icn.siemens.com](mailto:anita.giani@icn.siemens.com)

**SIEMENS SOLAR OFFERS SOLAR-POWER KITS FOR BOATS**

***New Packaged Systems Available Through Authorized Dealer Network***

CAMARILLO, Calif., April 11, 2000 – Siemens Solar, one of the world's leading manufacturers of solar photovoltaic cells and modules, today introduced a line of battery-charger kits that provide cost-effective solar-power solutions for boat owners. The Siemens Solar Marine Power Kits are complete packaged systems that include everything boat owners need for quick and easy installation.

Each Siemens Solar Marine Power Kit includes a solar module, a charge controller, mounting hardware, heavy-duty wiring, and an installation guide. The kits are available in a variety of power outputs (50, 75 and 100 watts) to meet the various needs of boat owners operating direct current (DC) appliances.

“We believe our unique solution is unmatched in the boating market – a complete kit, containing our world-class solar module, at a very attractive price,” said Chet Farris, Executive Vice President and Chief Operating Officer of Siemens Solar Industries.

Siemens Solar Marine Power Kits were developed in response to the needs of the growing boating market. The U.S. Market for boats and other recreational watercraft was \$19.2 billion in 1998. According to recent figures, the U.S. Market for marine accessories was \$1.1 billion. Currently there are over 12 million boats registered in the United States. Additionally, Siemens Solar is the foremost supplier of solar modules for the U.S. Coast Guard for a variety of navigational aids such as buoys, channel markers, and lighthouses.

These new kits provide the following features and benefits:

- Quiet battery charging, eliminating the need for on-board generators
- Economical power when compared to a lifetime of shore power fees
- Reliable performance because they are rugged, weather-tested and have no moving parts
- Environmentally superior because they use sunlight instead of fossil fuels
- Built for the long-term with a 25-year limited warranty on the 50, 75, and 100-watt solar panels and five years on the other system components
- Easily expandable and virtually maintenance-free

Siemens Solar authorized PowerPro dealers can provide assistance in Marine Power Kit system sizing and configuration. Consumers interested in purchasing the kits can locate authorized PowerPro dealers by calling Siemens Solar at (800) 947-6527. Parties interested in becoming Siemens Solar authorized Solar PowerPro dealers should contact Garland Ermis at the same number.

Suggested retail pricing for the Marine Power Kits ranges from \$549 for the Marine Power Kit 50 to \$949 for the 100-watt model. The 50, 75 and 100-watt products are in stores and available this spring.

## About Siemens Solar

Siemens Solar comprises Siemens Solar GmbH in Munich, a joint venture of Siemens AG and Bayernwerk AG, Siemens Solar Industries L.P. in Camarillo, Calif., and two Joint

Ventures: Siemens Showa Solar Ltd., Singapore, and Showa Solar Energy KK, Tokyo. To date, Siemens Solar has supplied over 150 MW of solar cells and modules throughout the world, making it the leading company in the photovoltaics industry. The company's web site is [www.SiemensSolar.com](http://www.SiemensSolar.com). For sales information, contact [ssi.sales@solar.siemens.com](mailto:ssi.sales@solar.siemens.com).

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